

4th Quarter
October - December 1998

Spyderco Worldwide Network

A NEW "ANGLE" ON SPYDERCO'S POPULAR TRI-ANGLE SHARPMAKER

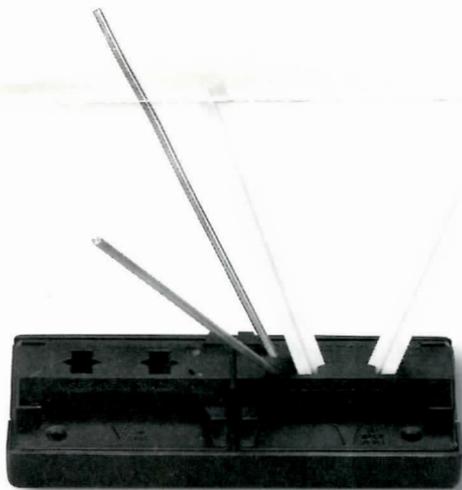
Evolutionary changes to the Tri-Angle Sharpener™ offer even greater versatility. The new 204 version, scheduled to come out in late Fall 1998, still utilizes Spyderco's renowned triangular ceramic stones. It now also features a high-strength polymer base with *multiple* preset angles. The familiar 40° angle creates a razor sharp edge on plain and serrated blades like those on Spyderco's pocket cutlery. The added

30° angle is designed for back beveling and for honing thinner blades.

A 12 1/2° preset angle has been keyed into the end of the base for sharpening scissors. The underside of the base contains two slots - these slots will accommodate ceramic stones that can be inserted (flat side up) to produce a 1" (25.4 mm) "bench stone" for sharpening flat tools. When the stones are in the "stored" position in the base, they allow for sharpening of items such as pinking shears. Two each of the medium and fine grit ceramic stones are included, along with brass safety rods that protect the user's hand while sharpening knives. A wider base

bottom offers improved stability while sharpening, and the cover piece can be attached to the base to create a longer handle grasp. Holes in the base allow for secure attachment to a workbench or other surface. For storage or carry, the triangle stones and brass rods snap snugly into fitted spots along the base. A polymer lid holds everything securely in place. This kit is accompanied by a comprehensive instruction booklet and an indexed video tape with detailed information on sharpening a multitude of sporting, household and industrial cutting tools. The complete sharpening package will be clam packaged for convenient and secure retail sale.

The 204MF will be the only variation available. All versions of the original model 203 will be discontinued by the end of 1998. The suggested retail price for the 204 is \$64.95.



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SHOWS

November

SEMA Show
Las Vegas, NV
11/3 - 11/6

December

PRCA National
Convention &
Trade Show
Las Vegas, NV
12/2 - 12/4

MAAP PRICING

Spyderco, Inc. periodically issues manufacturers suggested retail price ("MSRP") and manufacturers allowable advertised price ("MAAP") schedules to all customers. Effective August 1, 1998, retailers may not advertise in any retail medium product pricing below MAAP, except as specifically authorized by Spyderco in writing. Additionally, should any price other than MSRP be used, the MSRP must be listed. Retailers are free to invite consumers to call for specific product pricing in advertising materials. The new policy in no way requires retailers to sell or offer to sell Spyderco products to retail consumers at any particular price, specifically including MSRP or MAAP. Should you have any questions concerning Spyderco's new advertising policy or to obtain a current MSRP and/or MAAP schedule, call Sandi Roe at extension 113 or Michelle Espinosa at extension 103 today.

DID YOU KNOW...

The C10 Endura™, C11 Delica™ and C14 Rescue™ original styles have been discontinued and no quantities remain. We have evolved to the '98 versions. Please use original SKU numbers and appropriate pricing when ordering these items.

Do you or one of your customers want to be the first kid on the block to own every Spyderco design? Spyderco numbers the first 200 pieces of the SpyderEdge™ version of each new SKU for collectors. Collector numbers are still available. We do not sell directly to consumers, but we can set you up to sell collector numbers to your customers. Please contact Nancy Foley at extension 106 for complete details.

As you know, Spyderco manufactures many models in Japan and drastic fluctuations of the Yen have often caused us to change prices. The good news is that the situation with the Yen is currently favorable. If this continues, we anticipate holding current pricing through at least mid-1999.

The Military Model™ with ATS-34 blade steel will be discontinued as soon as current inventory has been depleted. We will continue to produce Military Models (C36GPE and C36GSE) with the high-tech CPM 440V steel. No black coated blades are being produced at this time.

For those of you who prefer to display your cutlery products out on the floor rather than in a display case, we now have clam packaging available for the following items: C01, C07, C08, C09, C10BK, C11BK, C13, C14BK, C16BK, C26BK, C28BK, C30BK, C33BK, C35BK, C35BKSPYUSA, C36, C41BK, C51G, C52BM, 204, 303MF, and LBK. This attractive packaging provides easy identification of Spyderco products. If you require clam packaging, this must be stated on your order.

The Spyderco offices will be closed on the following dates:

- November 26 - 27, 1998 (Thanksgiving holiday)
- December 24 - 25, 1998 (Christmas holiday)

The product registration card knife winners for June through August are:

- ~ George S. • Boulder, CO • C52BM Calypso Jr.™ ~
- ~ Michael T. • Lake Forest, CA • C45BK Rescue Jr.™ ~
- ~ Travis S. • Tallahassee, FL • C51 Rookie™ ~

In This Issue

| | | | |
|---------------------|---|-------------------------------|---|
| A New "Angle" | 1 | MAAP Pricing | 2 |
| Shows | 2 | New Product | 3 |
| Did You Know... .. | 2 | Custom Knifemaker's Corner .. | 5 |

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Christmas is coming... Place your holiday orders today!

NEW PRODUCT

C14 Rescue & C45 Rescue Jr.

The new stainless steel C14 Rescue and C45 Rescue Jr. were designed to support both marine and rescue applications. They are also exceptional utility tools for rodeo and other western markets. Each has a fully serrated hollow-ground sheepfoot-style blade. Both feature blades of ATS-55 stainless steel. The blade of the C14 Rescue is 3 5/8" (93 mm) while the smaller C45 Rescue Jr. blade is 3 1/8" (79 mm). The uniform thickness of the blade from heel to tip provides for durability and added strength. A stainless steel handle features a lanyard hole for extra secure carry around the water or on the move. In addition, the reversible stainless steel clip is positioned for tip-up carry in the pocket and allows for left- or right-hand use. The C14 has a suggested retail price of \$117.95.



C61 Pegasus



Formerly called the CX01 CLIPIT Experimental I, this compact and powerful cutting tool is a new addition to our regular product line. With a 1 15/16" (50 mm) blade of GIN-1 stainless steel, this knife is lightweight and perfect for worldwide traveling. A low profile clip allows for secure attachment to clothing and gear. Weighing only 2.75 oz. (80 g.), the Pegasus™ fits comfortably in the pocket and can also be used as a money clip. The slim stainless steel handle has a deep finger choil for superior purchase in detailed cutting chores. It is available in PlainEdge™ or SpyderEdge with a suggested retail price of \$69.95.

C62 Navigator

The Navigator™ (formerly called the CX02 CLIPIT Experimental II) has also become a part of our product line. It offers considerable cutting power in a small package. It has a 2 1/16" (52 mm) blade of GIN-1 stainless steel. A cusp has been formed on the top of the blade to add a point of stability for the thumb while cutting. The handle of black G-10 laminate is cut along the bottom in a series of angles which serve to naturally situate the hand and fingers for superior cutting control. It is available in PlainEdge or SpyderEdge with a suggested retail price of \$74.95.



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C54BM Calypso



This full-sized Calypso™ is a stylish folder weighing only 3.2 oz. (90 g.). The handle of glossy black linen Micarta® is the secret to its lightweight feel. A black stainless steel pocket clip complements the slim handle and is positioned for low profile tip-down carry in the pocket. The blade of VG-10 stainless steel is 4" (102 mm) and boasts incredible edge retention with a satin-polished finish that is clean-looking and corrosion resistant. A cusp is formed at the top of the blade above the Spyderco Trademark Round Hole™ to allow for good thumb placement and superior control. Like the smaller Calypso Jr., this big brother feels like a natural extension of your hand. It is available in SpyderEdge or PlainEdge with a suggested retail price of \$134.95.

C58 J.D. Smith*

Guild Member and Master Bladesmith in the American Bladesmith Society, J.D. Smith has combined eye-appealing form with function to design this new custom collaboration. The clip-point blade of ATS-34 is 3 3/4" (94 mm) and features a lower profile Spyderco Trademark Round Hole. The hole minimizes the "hump" to create a sleek folder with smooth contoured lines. The ergonomically shaped handle is made of lightweight Micarta. The overall length of the knife, which is patterned after one of J.D.'s own custom designs, is 8 5/8" (126 mm). With a weight of 3 oz. (87 g.), this lightweight folder is ideal for demanding cutting chores and tactical applications. It is available in PlainEdge and SpyderEdge. Please note that the C58 will be made in limited quantities, making this a valuable collectible.



C59 Shabaria*

Eduard Bradichansky has teamed up with Spyderco to create this new custom collaboration knife based on an ancient fixed-blade design from the Jordan River Valley. An all-purpose utility knife, the Shabaria™ features a 3 7/8" (97 mm) blade of VG-10 stainless steel. The hourglass-shaped handle is made of Micarta, and the overall length is 8 5/8" (126 mm). Available in limited quantities only, this knife is sure to become another collectible from Spyderco.



**Production prototype pictured (refinements may introduce changes as we approach actual production; suggested retail price and delivery date to be determined)*

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CUSTOM KNIFEMAKER'S CORNER

featuring Jot Singh Khalsa

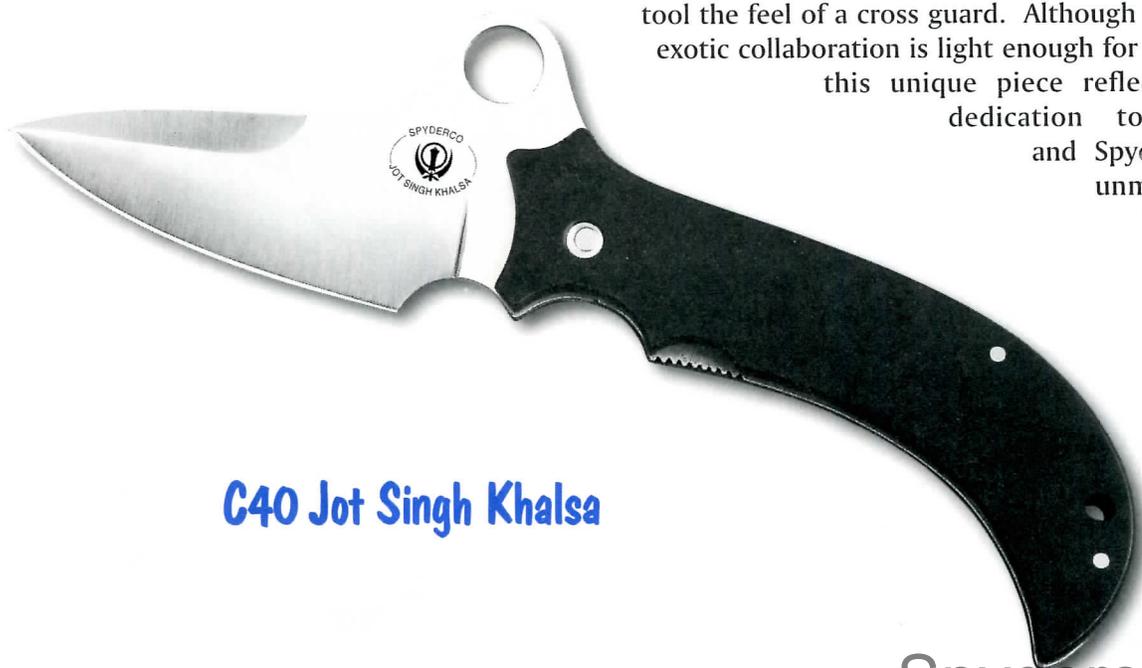
In 1977, Jot Singh Khalsa (pronounced "Jote Sing Kahlsa") began adapting his lifestyle to accommodate the Sikh religion. One of the basic guidelines of this religion is that a knife must be carried at all times. Jot's knifemaking career began when he was not able to find a knife of the quality he would feel comfortable carrying everyday. Jot chose to put his jewelersmith background to work and design a knife for himself. He enjoyed the art so much that he turned this task into a full-time job. In 1979, he was inducted into the Knifemakers' Guild. His workshop is located in Millis, Massachusetts where he and his wife reside.

Jot's knife designs hold the influence of such notable custom knifemakers as Buster Warenski, Michael Walker, Herman Schneider, and Virgil England, as well as the guidance of his spiritual teacher, Yogi Bhajan. While he prefers to use his own high-carbon nickel damascus steel in his custom knives, he also likes to use other custom damascus for added variety. He searches rock shops to find the most unique configuration of rocks and minerals for use as handle materials. Jot has chosen to forego the use of some of the more traditional blade styles, instead concentrating on the creation of more unusual pieces. In the future, he would like to incorporate more engraving into his work.

In his collaborative effort with Spyderco, this veteran knife artist creates a novel piece with superior comfort and ergonomic control. The handle is formed of black Micarta in a geometric shape that feels "at home" in the hand. The scales house full stainless steel liners and a textured Linerlock®. The blade operates with incomparably fluid action and lends itself well to general cutting tasks. The hole in the GIN-1 blade is very pronounced, creating a "hump" that gives this tool the feel of a cross guard. Although its design is robust, this exotic collaboration is light enough for everyday carry. Overall,

this unique piece reflects Jot Singh Khalsa's dedication to exceptional beauty and Spyderco's commitment to unmatched functionality.

This unique piece comes in either PlainEdge or SpyderEdge and has a suggested retail price of \$134.95.



C40 Jot Singh Khalsa

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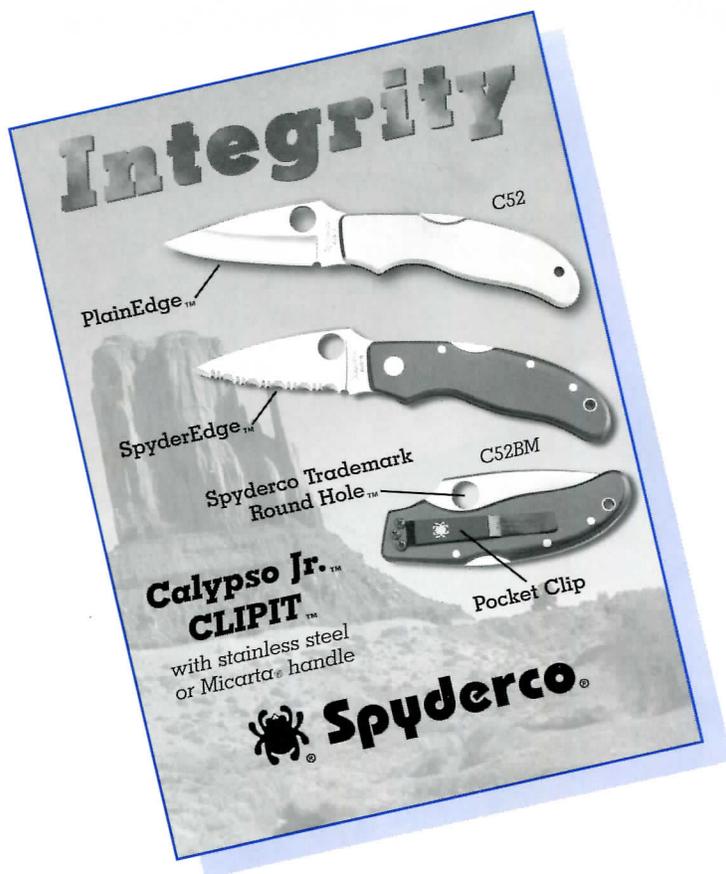




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